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# Small Business Applied Research Pilot

*Tapping Tomorrow's Technologies Today*

## OVERVIEW

The Small Business Applied Research (SBAR) Pilot is a field-based initiative to expand USAID's access to emerging technology, products, services, and scientific applications developed by U.S. based small businesses. Through a Broad Agency Announcement (BAA) USAID is seeking solutions that are readily adaptable to meet some of the world's most daunting development challenges.

Programmatic areas include: Water, Agriculture, Energy, and Mobile Communications Technology addressing various international development challenges including Public Health and Education.

## BENEFITS

- Affords new avenue for Missions to meet small business utilization goals.
- Participation requires minimal upfront effort: Missions submit problem statements and expected results.
- Efficiently consolidates problem statements into a single BAA.
- Augments Missions' staff resources with A&A and technical experts from across the Agency.
- Employs one-to-one streamlined co-creation process between Mission and small business with concept of interest.
- No funds are required to participate, funds are not pooled, and Missions retain autonomy over award decisions.

## SUCCESS

The Premier solicitation included **8** Problem Statements from **3** Missions: Senegal, Kosovo, and Madagascar. The pre-proposal conference attracted approximately **200** small business representatives. Missions received **74** concept papers—**21** of which were received from U.S. Small businesses with prior U.S. Government experience in research and development projects in other U.S. agencies such as the National Science Foundation and U.S. Department of Energy.

## IMPORTANT DATES

Problem statements with expected results will be accepted for the Encore solicitation from the first 10 Missions/Bureaus to apply. Submissions are due by June 29, 2018.

## LEARN MORE

Visit the SBAR Website at [www.usaid.gov/SBAR](http://www.usaid.gov/SBAR) to find more information on the Problem Statements, Process, Frequently Asked Question, and more. Visit [FBO.gov](http://FBO.gov) to find the Premier solicitation (BAA-MOSO-SBAR-2018).

You may also contact us at [SBAR@usaid.gov](mailto:SBAR@usaid.gov).